

2023





GNTHCC ANNUAL REPORT

Our mission at GNTHCC is to connect businesses and create a supportive community while fostering cultural awareness and providing opportunities for growth.



Gilberto Atayde Executive Director

GNTHCC 2023

Ladies and gentlemen, as we reflect on the remarkable strides made by our organization in the year 2023, we find ourselves at the intersection of growth, opportunity, and a profound responsibility to give back to our community. This system, this collective effort, has evolved, thanks to the unwavering belief of countless individuals who recognize its critical importance.

In this year of progress, we've harnessed the power of numbers, the strength that comes from unity, to build something truly extraordinary. It's not just an evolution; it's a revolution of ideas, a movement propelled by the shared conviction that what we're creating is not just for today, but a platform that will shape the landscape of tomorrow.

Together, we stand on the precipice of greatness, and through our collective efforts, we will forge ahead, creating a platform that serves as a beacon of progress, a testament to what we can achieve when we unite with a common purpose. The journey ahead is promising, and I am confident that, as a community, we will continue to rise to the occasion and build a brighter future for all.

Gilberto Atayde

"Coming together is a beginning, staying together is progress, and working together is success." - Henry Ford

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TOP SPONSORS 2023

















GNTHCC STRATEGIC PRIORITIES

Vision Statement

Foster a thriving community through abundant resources and growing businesses, promoting prosperity for all. We aim to create an inclusive and empowering environment where everyone feels valued, heard, and important. Through our helpful, well-connected, and culturally diverse community, we bring significant value and opportunities for growth.



Innovación 2030

Our strategic plan, called "Innovación 2030," is based on four core priorities:



GNTHCC CASTING A LEADERSHIP SHADOW-100 Community Influencers

GNTHCC would like to recognize the 100 community leaders of 2023 that have impacted our community, impacted our chamber initiatives, and are examples of community leaders in North Texas. Each one has contributed some value to our initiatives.

Accasia Martinez Adriana Fierro Agnes Medina Alejandro Martinez Ana Maricela Garcia Angel Guerrero Ara Grimaldo Ariel Lopez Arnulfo Garza Ashley Lopez **Barbara** Aguilar Barbara Ruiz Quintana **Bill Chinn Brandyn Harris** Brenda Bolden Brianna Gonzales Brisevdi Briano **Carlos Salazar** Carolina Karr Cesar Jaramillo **Claudio Muller Conrad Arrambide III Craig Chambers Cristal Retana Lule** Cristina Dolores Garrido Cynthia Gomez D'Andre Allegra **Daniel Gomez** Danny Fragoso Dara Rossi **David Barrientos** David Contreras Ir. **David Hernandez** David Herrera

Diana Rodriguez Diego Barquera Eddie Army **Edward Lopez** Eliud Jimenez **Elizabeth Gloria** Emma Trevino **Evelyn** Zermeno **Jaime Victor Papa** James Sackey **Iason Hernandez Jasmine Hunt** Jana Lynne Sanchez Jennifer Ayn **Ioe** Guerra **Johanna Navarro John Benson John Martinez John Silva Joey Rodriguez** Jordan L. Walker **Iorge Baldor** Iuan Diaz Iuan Ponce de Leon **Justin Chatman** Kareena Rambocus Leti-Hector Cavazos Maria Melendez Mariana Adame Marina Castro Mary Dominguez Santini Marv McClure Michael Azcona **Michelle Yates**

Minerva Rodriguez **Gerard Ibarra** Hailey Pham Jason Dyer Jordan D' Silva **Iose Gonzalez** Maria Carreon Michelle Ochoa **Michelle Villegas Tapias** Naomi Gonzales Bermea Nick Karr Pablo Figueroa Paloma Bermudez Pedro De Leon Ir Ramiro Luna-Hinojosa Raul G Lara **Rebecca Goss Regina Montova** Ricardo Chiu **Roy Lopez Ruben** Cortes Silvia Elizabeth Martinez Sol Villasana Suzette Alva **Tashunda Scott Terrance Thomas Tesina Painter** Tony Fleo Victoria Delgadillo VR Small Wes Jurev Will Rodriguez

VOICE OF GNTHCC MEMBERS

GNTHCC prioritizes member input to shape our initiatives. Thriving on member feedback, we're delighted to announce our commitment to further refine how we address members' needs. Additionally, we're thrilled about our collaboration with <u>The Hispanic Project</u>, a non-profit organization focused on conducting research in Hispanic community. Together, we aim to develop targeted programs for 2024, leveraging both qualitative and quantitative research. Our focus is on catering to diverse Hispanic generations, including immigrant Hispanics, 1st generation, and 2nd generation+ individuals.



MEASURING ECONOMIC IMPACT 2024

In 2023, GNTHCC has been constructing a platform geared toward enhancing the economic impact within the Hispanic community of North Texas. To keep our chamber partners abreast of our progress, we're introducing Bi-Annual Reports from our RTA in 2024. These reports will encompass essential Key Performance Indicators, serving as a foundational framework for gauging economic impact throughout 2024.

Online Reach	NPS Score	Members to Member Connections	Event Attendees
Membership Retention %			Businesses engaged in Contract Bids
Business Registrations	Capability Statements Created	New Businesses Minority Certified	Food Vendor Permits
Mentorship Hours	Volunteer Hours	Career Development Plans Created	Resume Reviews
Business Plans Completed	Entrepreneurship Certifications	Goals Met by Business owners through GNTHCC Coaching	Career Placement
Scholarship \$ Raised	New Living Wage Jobs Created	Increase Accessibility into Health Coverage	Business Valuations
Goals met by Student Business Funding to Membership Members		Health & Wellness Check	Business Relocations to North Texas

GNTHCC 3rd Annual 5 de Mayo Fiesta

Business Expo



On May 6th, 2023, our dynamic team of **35+** dedicated volunteers orchestrated the GNTHCC 2nd Annual 5 de Mayo Fiesta—an extraordinary event that captivated the hearts of our community. From January to April, our strategic campaign resonated with a vast online audience, reaching over **60,200** individuals. The event boasted an impressive turnout of 1,200 residents who enthusiastically supported our **54** vendor booths, showcasing the products and services of our local businesses. The festive atmosphere was elevated with captivating guest performances, including mariachi and ballet folklorico. Attendees enjoyed the chance to win over **\$1,000** in prizes, while our team assisted first-time vendors in navigating the complexities of obtaining food permits. In parallel, we successfully conducted our inaugural Scholarship Fundraiser, where Briseydi Briano was crowned the first GNTHCC Queen. Notably, she raised over **\$3,000** for the GNTHCC foundation, earning a well-deserved scholarship of **\$1,800** for her chosen school.

Food Vendor	Scholarship	Online	Event	Volunteer
Permits	\$ Raised	Reach	Attendees	Hours
16	\$3,061	60k	+1.2k	+400

Conociendonos Networking Events



Experience the vibrant tapestry of Hispanic culture at GNTHCC Networking events—where the essence of our heritage is intertwined with delectable food, soulful music, and meaningful connections. These gatherings serve as a melting pot of resources tailored for business owners, offering a rich blend of inclusivity and opportunity. Our largest networking event, graced by **176** attendees, featured insightful discussions by Dan Hunt and Gina Miller on the significance of the World Cup to our community. Facilitated by our dedicated ambassadors, board members, and volunteers, these events become platforms for fostering robust connections within our membership. Each networking soirée is uniquely curated, boasting a specialized marketing campaign that ensures sponsors garner maximum visibility in our culturally enriching initiatives.



GNTHCC

Dan Hunt & Gina Miller

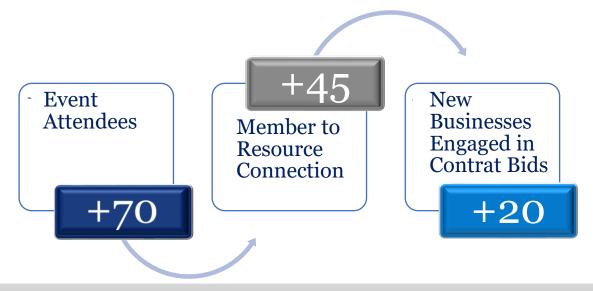
Bienvenidos Onboarding



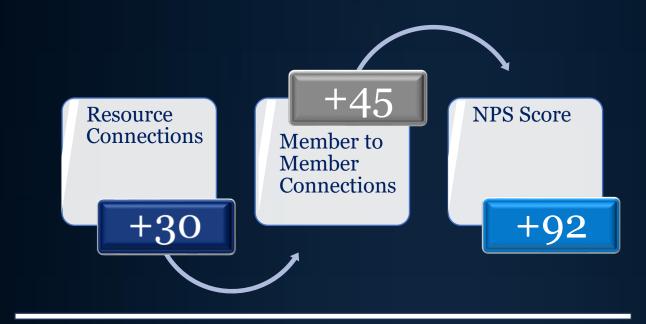
Dr. Gerard Ibarra

Dr. Juan Diaz

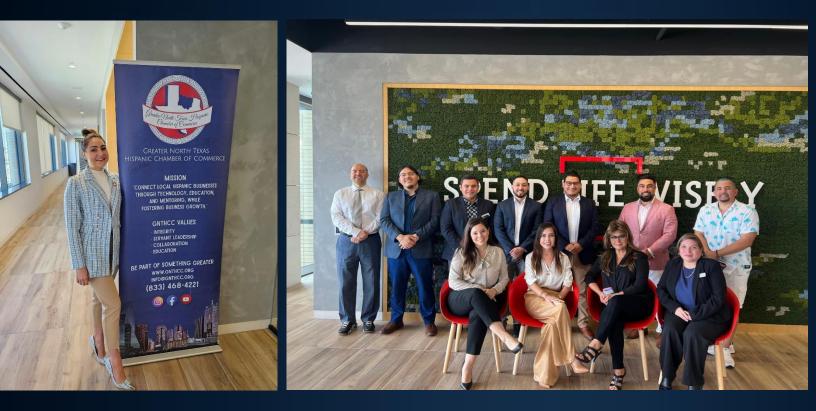
This year marked the inception of our Bienvenidos Onboarding events, featuring two dynamic sessions where new members had the opportunity to capture a professional marketing headshot, seamlessly join our member directory, and make introductions within the group. The sessions covered crucial topics, including insights on minority certifications, GNTHCC resources, comprehensive business valuations, the significance of fostering relationships with bankers, and an exploration of our entrepreneurship program. As a token of our warm welcome, participants received their GNTHCC New Member certificate.



Unidos Round Tables



The Unidos Roundtable, an exclusive membership event, serves as a platform for providing chamber updates and featuring expert guest speakers who delve into current business trends affecting North Texas. It's a valuable opportunity to gather feedback from our members, helping us understand their needs and areas for improvement. In a recent session, we were honored to have Mihaela Plesa share insights on the 88th legislative session.



Leadership Development



GNTHCC

Latinos in Architecture Dallas

We extended our entrepreneurship program in collaboration with Dallas College, and this year marked the initiation of our inaugural board retreat. The retreat was a dynamic session where board members gained insights into chamber initiatives, explored coaching and development strategies, discussed overarching strategy, and emphasized the significance of a Hispanic Chamber of Commerce. The agenda also covered Robert's Rules of Order, a Bylaws update, and underscored the importance of fostering the rise of more Hispanic leaders in North Texas.

Education 2023

Robert's Rules of Order	Personal Branding	Social Media Marketing	Introduction to Artificial Intellegence
How to deliver Development Coaching	Food Vendor Permits	Franchising your Business	Business Credit Building
Banking Practices	John D' Silva Incubator	Real Estate & Wealth	Entrepreneurship at Dallas College

Community Engagement



GNTHCC's primary focus was on enhancing visibility within the community. Numerous organizations extended invitations, recognizing the potential for GNTHCC's participation in events that fostered trust and encouraged more of our members to actively engage in the community. We're delighted to share that this year, we actively participated in over **41** events, providing opportunities to connect with numerous remarkable community leaders!



Mayor Robert (Bob) Dubey

Francisco De La Torre

Becky G

Cultural Awareness



As an organization, our commitment to integrating culture into the business environment continues to expand. This strategy fosters cultural understanding and business collaboration across North Texas, creating connections between diverse communities and the rich Hispanic culture. This year marked the introduction of our inaugural Health and Wellness fair, "Posadas." Inspired by a common tradition in Mexico and Latin America, Posadas involves a symbolic re-enactment of a family's journey to find shelter for the night, representing the search for a place for the birth of baby Jesus. Following the re-enactment, the hosting home traditionally distributes "Bolo" (goody bags) to everyone in attendance. Posadas was strategically launched before the holidays to emphasize the importance of maintaining health during the festive season.

Our organization also received recognition for Hispanic Heritage Month with an official Resolution from Dallas County. Additionally, we inaugurated our Latinas in Progress Episode, featuring inspiring Latina leaders discussing how culture influenced their success.

Moreover, we actively participated in a networking event alongside fellow chambers of commerce and Hispanic-led organizations, including the McKinney Chamber of Commerce, Latinos Magazine, Regional Hispanic Contractors Association, Fort Worth Hispanic Chamber of Commerce, After8toEducate, Latino Arts Project, Social Venture Partners, Rev Jen Group, and the South Dallas Employment Project.

Economic Development Advocacy

GNTHCC has taken an active role in the Texas Hispanic Chamber of Commerce Coalition and the South Dallas Employment Project. Together, we've become a strong advocate for our membership, actively promoting enhanced growth within the Hispanic business community, thereby contributing to closing diversity, equity, and inclusion gaps.



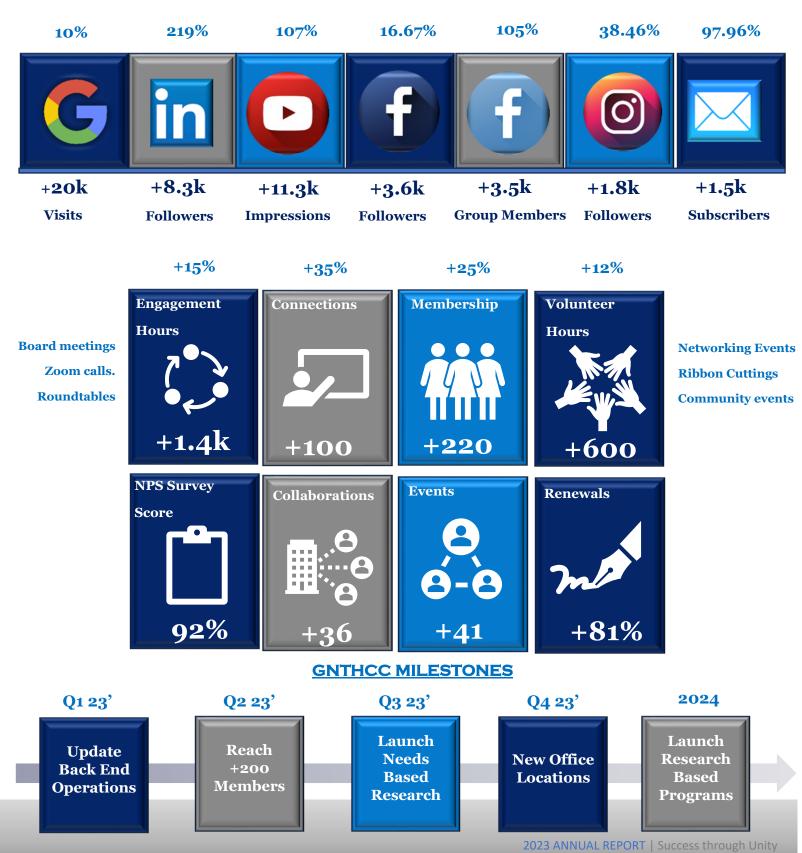


THCCC Presidents & Texas Associations of Business

Wes Jurey & Michael Hinojosa

By the Numbers

% GROWTH 2023-2024



2023 Board of Directors



Acela Gomez Garrett Board Chair



Juanita Lopez Vice Chair



Andres Gonzales Treasurer



Jonathan Menjivar-Lopez Secretary



Julia Garrido Education Chair



Chris Rocha Marketing Chair



Roque Moreira Parliamentarian



